

CONTINENTAL POOL WORKS

CONTRACTOR TRAINING PROGRAM

Experience has taught me that on site training is the most effective and thorough way to teach people how to install a fiberglass pool. Class room training usually does not include all the people who really need to know what to do, and those who are in the class easily forget what to do long before their first pool is sold and ready to install. On site training is hands on and is experienced in real time under real circumstances with the right people. I have 30 years in the industry, and have trained many contractors and factory reps to install and repair fiberglass pools. I have written tech. manuals, dig plans and owners books. I would look forward to working with you and share the experiences I have gained from all the great people I have worked with along the way.

Continental Pool Works training program could save you time, frustration and considerable expense. Although fiberglass pools are the easiest of all the pools to install, there are serious pitfalls along the way, such as; the pool going out of level after it is full of water, structural cracks showing up after the deck is complete and more. When you know the tricks of the trade, it makes the whole installation process smoother and worry free.

Here is how the program works. When you have sold your first pool, and notified me of the expected date for the installation, I will send you information to help get you ready. I am sure we will also have several phone conversations along the way. I will plan on arriving the evening before the excavation, and we can meet to go over our plans. The next morning, I would like to meet with the crew to outline the program, pass out technical information and answer any questions they might have. I like to have occasional meetings with every body to answer questions, pass on tips and have a little fun. I have even been known to buy a meal or two.

The cost of my services could easily be less than one major pool installation problem. Attached is a copy of my fee schedule. If you decide to take advantage of my services, I will furnish you with a firm quote. Even if you decide not to, I am still available for consultation. It's better to ask a question now than to solve a problem later.

GETTING STARTED

DAY ONE

EQUIPMENT

Track Hoe (excavator) minimum 24" bucket with a minimum dig depth capability of 12 feet, a rubber tiered back hoe is acceptable, especially if dirt is to be moved around on the property, dump truck or trucks if dirt is to be removed from site, skid steer loader to move sand around the dig site, can also be used to move dirt around the property.

TOOLS

1 or 2 Round shovels, 1 or 2 flat shovels, pick if hard dirt, small landscapers rake, concrete rake, laser level or site level and story pole, 100 foot cloth tape, 25 or 30 foot tape, small sledge hammer, claw hammer, cordless drill (with Phillips head bit and ¼" drill bit), good hand saw or power saw to cut pvc and wood.

SUPPLIES

*String line, 1" deck screws, 1x4s equal to double the length of the pool (32 foot pool requires 64 feet of 1x4s), bundle of 18" wood stakes, magic marker, masking tape, marking paint, approx. 500 pounds of drainage rock (bags) or about 2 yards of bulk, landscape mat, 50' of 1 ½" or 2" flexible pvc pipe, 10 feet sch. 40 pvc hard pipe, 1 pvc cap and 1 pvc coupling, pvc glue and cleaner, note paper, marker pencil, the pool equipment and equipment pads (optional)
Sand or stone dust (screenings) 1/8 th and smaller. Start with one tandem truck load, more will be required.*

PEOPLE

An operator for the equipment, a lead man (working supervisor), a helper and anyone else who wants to learn how to install fiberglass pools.

DAY TWO

EQUIPMENT

Skid steer loader, crane or extendable boom fork lift (sky track, Lull machine), NOTE: cranes don't work well in rough or treed areas. If a crane is to be used, have the crane co. pre site the job. (rule of thumb) an extendable boom fork lift must be rated 4000 pound for small pools and 6000 pounds for pools over 32 feet and 8000 pounds if a long reach is required set a large pool.

TOOLS

All the tools used on day one, two or three 4 ton bottle jacks, a 1 inch electric pressure booster pump and flex pipe (if house water pressure is below 40 pounds), two 50 foot good quality garden hoses, caulking gun, 12" and 16" channel lock pliers

SUPPLIES

All the pvc pipe and fittings glue and cleaner required for the job, 2- 4 x 4 x 8 or landscape timbers, scrap 2x6(8) lumber to keep 4 x 4s from sinking into the ground

PEOPLE

Same as day one

DAY THREE

All the supplies and equipment that will be used to complete the job, all electrical and other utility connections required, by this time all the people equipment and supplies that are required will be self evident.